

## COMPANY PROFILE

Euramedics is a service company, founded in January 1998. The offices are located near Brussels, the heart of Europe.

Our primary goal is to make your company successful in Europe.



Our hands-on experience bridges your company's objectives and the customer's needs. With a cooperative business relation, we're able to support our clients in all the necessary activities.

## ADDED VALUE

Euramedics offers the experience and knowledge to minimize the time to market the innovation and setup your European sales activities.

Phase I	Definition of milestones and deliverables
Phase II	Implementation of required steps: <ul style="list-style-type: none"> <li>▪ Clinical plan</li> <li>▪ Regulatory plan</li> <li>▪ Awareness build-up plan</li> <li>▪ Scientific communication plan</li> </ul>
Phase III	Early revenue generation plan
Phase IV	Transition plan to full autonomy of the company

### *CE Consulting*

- |  |                              |                                |
|--|------------------------------|--------------------------------|
| - Market research                        | - Distribution network setup | - Identify key opinion leaders |
| - Strategic and tactic marketing support | - Distribution management    | and top reference centers      |
| - Business plan support                  | - Sales support              | - Clinical trials management   |
| - Product launch & market entry strategy | - Support CE-Marking process | - Logistics                    |
|  |                              | - Reimbursement                |

### *...Offices with full services...*

- Company legal entity domiciliation
- ISO 9002 warehouse, importing and shipping services
- Authorized representation versus competent authorities and notified bodies
- Full range of financial services: invoicing, revenue collection, legal entity and US GAAP reporting
- Value Added Tax (VAT) registration and reimbursement
- Legal services for company law, work and distributor contacts, clinical investigations

## TARGET GROUP

Euramedics is focused on medical device start-ups, both private and public. We are specialised in consulting and selling medical devices to the following medical fields:

- Cardiology
- Cardiac surgery
- Cardiovascular specialties
- Endovascular surgery
- Anaesthesia
- Emergency Room



### Geographical area

We cover Europe, the Middle-East and Africa

## REFERENCES

VenPro Corporation

3F Therapeutics, Inc.

Medivance, Inc.

Closure Medical Corporation

Nemed Medical Products Manufacturing Inc.

SyntheMed, Inc.

and many others...

For further questions or more information please contact us at the address below:

### **Euramedics BVBA**

Burgemeester Bollenstraat 10 – Box 5  
B-3500 Hasselt Belgium

Dirk Segers  
Mark Vekemans

Tel +32 477 25 85 15  
Tel +32 473 756 230

Fax +32 11 533 686  
Fax +32 11 533 686

dirk@euramedics.com  
mark@euramedics.com

[www.euramedics.com](http://www.euramedics.com)